



TANZANIA INSURANCE REGULATORY AUTHORITY

**INSURANCE INDUSTRY REMARKS BY THE COMMISSIONER OF
INSURANCE DR. BAGHAYO ABDALLAH SAQWARE DURING THE
21st ANNUAL INSURANCE DAY ON 27th-29th OCTOBER, 2018.**

**TANGA BEACH RESORT
TANGA.**

Hon. Dr. Philip Isdory Mpango (MP), Minister for Finance and Planning.

Hon. Martine Shigella, Regional Commissioner (RC) – Tanga.

**Ms. Adam Rukia, National Insurance Board Vice Chairperson,
Members of the National Insurance Board Present,**

Mr. Bosco Bugali, President of the Insurance Institute of Tanzania (IIT).

Mr. Khamis Suleiman, Chairman of the Association of Tanzania Insurers (ATI).

Mr. Mohammed Jaffer, President of the Tanzania Insurance Brokers Association (TIBA).

CEO's of Insurance Companies and Insurance Intermediaries,

Distinguished representatives from the entire financial sector in Tanzania and beyond,

Members of the Press,

Ladies and gentlemen,

A warm Good morning to you all,

INTRODUCTION

1.1 I would like to start by thanking The Almighty GOD for blessing us with this auspicious time to convene here today. It is another cycle of twelve full months since we have been here and deliberated on the hampering challenges in insurance industry.

1.2 It has been a routine for us to discuss and recast on the milestones, we have set as the industry for the past 20 years. Whereas, the preparations of this

annual day and our presence here today marks devotion of our fraternity. Allow me to thank all the insurance stakeholders and delegates of this 21st annual Insurance Day for their interest into this event.

- 1.3 For the past 19 years this annual event had been taking place in Dar es Salaam consecutively hence leaving no impact to the community which the insurance industry is serving. From the 20th edition, the Authority has agreed with the industry to move this annual event to different regions which are not well covered by insurance from year to year in a bid to raise insurance awareness and increase insurance appetite.
- 1.4 The industry has for the past one year embarked on various market development initiatives which are aimed at improving and strengthening the contribution of the insurance sector in the country's economy and individual's livelihood Tanzanians. These initiatives vary from administrative measures, legal to regulatory.

Honorable Minister

- 1.5 Looking at the insurance regional landscape, the most risks emanates from droughts, plant epidemic, floods, interstate conflicts, social unrests and other pandemics. This informs the regulator and insurance players where to place emphasize on dealing with risks.

- 1.6 Scaling down to our country, in order to alleviate Tanzanians from abject poverty insurance resources has to be rallied against covering agricultural products which in our case are mostly affected by two major catalysts namely drought and floods. For these incidences not hinder economic growth of our citizens, the Authority and its registrants places high priority to major economic driving activities such agriculture by supporting product innovation which caters for the entire value chain.
- 1.7 Not only that but also the Authority focuses on raising insurance awareness amongst Tanzanians so that create and stimulate insurance demand which is coupled with availability of insurance products which are responding consumer need and government objectives.

Honorable Minister

- 1.8 Now indicating the trends in our market in this year and previous, the total volume of business, in terms of gross premium written for both general and life assurance businesses increased by 5.2 percent from TZS 342,822 million during the period ended 30 June 2017 to TZS 360,642 million in June 2018. This implies that during this period, the market recorded favorable results attributed by new systems in place e.g. TIIP, TIRA MIS, aggressive marketing and public awareness programs.

- 1.9 Meanwhile, insurers' net worth increased by 4.7 percent to TZS 292,450 million at end of June 2018 compared to TZS 279,224 million at end of similar period prior year. This indicates an increase of the industry wealth in the period under review. Insurers' consolidated assets increased by 3.7 percent; while liabilities increased by 3.3 percent between the periods.
- 1.10 Industry's total liabilities recorded an increase of 3.3% to TZS 606.1 billion as at June 30, 2018 whereas the position was TZS 586.9 billion as at June 30, 2017. This indicates increase of future insurance liabilities.
- 1.11 Total insurers' investments increased by 6.5 percent from TZS 580.5 billion as at June 30 2017 to TZS 618.3 billion as at June 30, 2018. This indicates the presence of favorable investments avenues in the economy.
- 1.12 Investment Income for the market grew by 18.0 percent during the six months period to June 30, 2018 compared to a similar period of the previous year mostly coming from Life investments. This implies that there are favorable investments avenues for long and short-term business in the country.

Honorable Minister

To conclude, the growth of this market depends much of good guardianship of your ministry to us by insuring TIRA

implements the four key areas as has been indicated. I should not say much words, since our board chairperson will be highlighted some milestones in her welcome remarks.

Dear NIB board Vice Chair kindly take a lead to usher Hon. Minister to address this conference.

Welcome.

Dr. Baghayo A. Saqware.

Commissioner of Insurance.